



COMPANY

Country	United Kingdom
Number of Employees	85'000
Web	www.kingfisher.com

Share

Market cap (mil)	4'915
Currency	GBP
High 52 week	217.0
Low 52 week	91.1
Last Price	208.2

Key Data **2008** **2009E**

Sales (mil)	10'026	10'302
EPS	8.90	12.35
P/E Ratio	N/A	16.86

Source: Bloomberg / September 01, 2009

Sales in

Alcohol	No
Armaments	No
Firearms	No
Tobacco	No
Gambling	No

Source: EIRIS, SAM Research

COMPANY DESCRIPTION

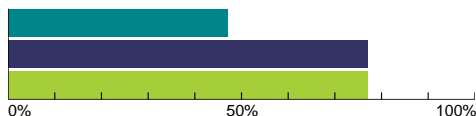
Kingfisher Plc is a London-based international home improvement retailer. The company's main retail brands run on the do-it-yourself (DIY) concept and include products such as complete kitchens, bathrooms and bedrooms. The company offers these products through a network of about 820 retail stores located mainly in the United Kingdom, Europe and Asia. It operates in eight countries; however, in 2008, the UK and France alone contributed over 80 percent of the company's total sales. The retail brands of the group consist of B&Q, Castorama, Screwfix, Brico Depot, Koçtas and Hornbach. Kingfisher has a 21 percent interest in Hornbach, Germany's leading DIY warehouse retailer. In January 2009, the company sold off its Castorama Italy business to Leroy Merlin Italy.

SUSTAINABILITY PERFORMANCE

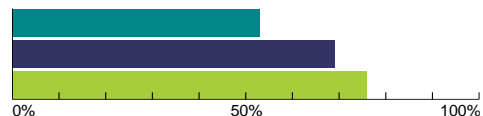
Kingfisher's policy to put sustainability at the heart of all operations earned it the position of retail industry's sustainability leader. The company sets sustainability targets and regularly measures its progress through a social and environmental management system called 'STEPS'. Additionally, the company increasingly sees a business opportunity in helping tackle sustainability challenges such as climate change. Its "Future Homes" strategy for instance is designed to integrate sustainability into commercial operations, bringing innovative products to the market to help its customers adopt more sustainable lifestyles. In Kingfisher's specialised DIY home improvements stores (e.g. B&Q in the UK and Castorama in France) customers are increasingly enticed to choose from a wide range of green products. In 2008 this accounted for 7% of total sales. The company is developing environmental guidelines for its main product lines. It has also taken measures regarding packaging, such as working with suppliers to reduce the use of packaging material, increase the amount of recycled material used in packaging and develop sustainable packaging solutions. In 2008, Kingfisher developed guidelines on community investment to initiate and implement local partnerships to deliver maximum benefit to both communities and the business. The company has also established an independent stakeholder panel to enhance communication with stakeholders. Finally Kingfisher reports on its progress towards sustainability to all shareholders through its Annual Report, which includes a section on the company's main achievements with regard to corporate responsibility.

SUSTAINABILITY SCORES

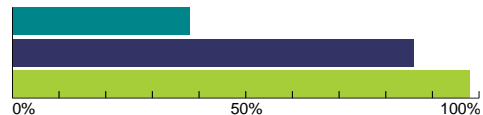
Total Score



Economic Dimension



Environmental Dimension



Social Dimension



■ DJSI sector average on a global basis
■ Kingfisher Plc
■ Best company on a global basis within DJSI sector



For information on assessment criteria, visit www.sustainability-indexes.com

«Corporate Sustainability is a business approach to create long term shareholder value by embracing opportunities and managing risks deriving from economic, environmental and social developments.»

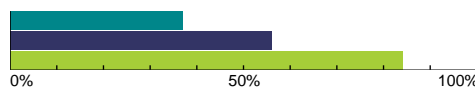
INDUSTRY DRIVING FORCES

Increasingly, the retail market is being taken over by multinational conglomerates with huge supply and distribution chains, inventory management systems and wide scale marketing plans. Retailers have to continuously collect customer information to detect their buying patterns so as to become more agile, responsive, and efficient in implementing solid customer relationship management. At the operational level, the efficiency of transport systems and the use and disposal of packaging have to be addressed. E-commerce and home delivery services are becoming indispensable elements in the competitive retail market. Ethical sourcing has gained significance amongst various stakeholders; although it increases the cost, the consumers are willing to pay a premium for adopting healthy environmental practices. With regard to this, retail companies need to establish long-term stable relationships with their suppliers and increase their transparency through reporting along the supply chain to minimise economic, social and reputational risks.

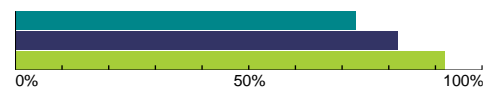
COMPANY PERFORMANCE FOR SELECTED CRITERIA

ECONOMIC

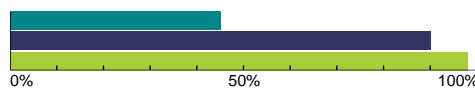
Brand Management



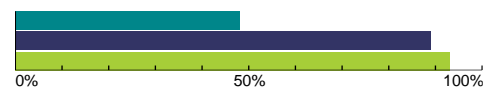
Corporate Governance



Customer Relationship Management

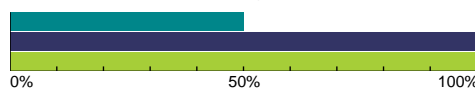


Risk & Crisis Management

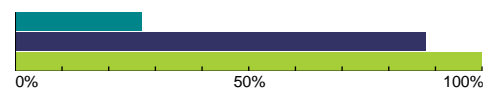


ENVIRONMENTAL

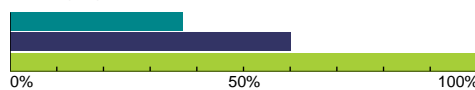
Environmental Policy/Management System



Operational Eco-Efficiency

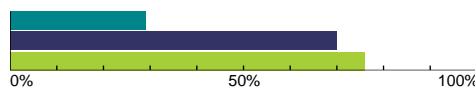


Packaging

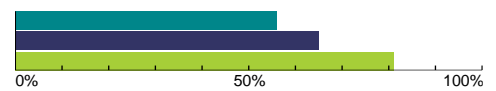


SOCIAL

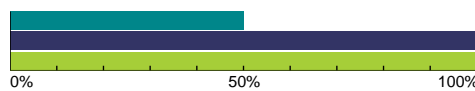
Human Capital Development



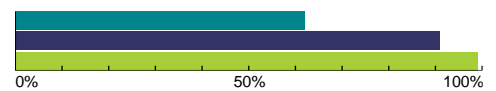
Labor Practice Indicators



Stakeholder engagement



Standards for Suppliers



- DJSI sector average on a global basis
- Kingfisher Plc
- Best company on a global basis within DJSI sector

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